

TAZ Technology Report

issue 15.4 ▲ September 2021

We're Growing!

TAZ Networks expands to Macomb County with the acquisition of Greyhound Technologies

We are excited to welcome the Greyhound Technologies client base and staff to the TAZ Networks family as of July 1! We will now operate from two locations, Brighton and Clinton Township, both under the TAZ Networks name.

We welcome the six new staff members joining us in this journey, on both the technical and sales/administration teams. Jim, Ian, Sam, and Zach will join our technical team, while Audrey and Danielle will be on the sales and administration team.

Adding the second office in Clinton Township allows us to provide excellent IT support and service to more of the Metro Detroit area. While we have had a few clients in Macomb County over the years, this will allow us to fully cover the region. Since many of the new staff joining us already live in those areas, we'll be able to provide quicker response times for these areas than we have in the past. In addition, the new office location will enhance our existing Oakland County coverage.

This growth could not have happened without our clients looking out for us! The owner of a long-term client contacted Tavis a few months ago to let him know that the owner of Greyhound Technologies wanted to sell. Might Tavis be interested in buying? Tavis was! And the rest, as they say, is history.

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Date to Note:

September 6 —
TAZ Networks offices
will be closed.

We want to hear from you!

We hope you're enjoying our newsletter! Please let us know if you have suggestions for future content. Send your thoughts to info@taznetworks.com.



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The President's Corner: Welcome to Our New Clients!

Well, it's late summer, and driving into work I'm seeing the school buses back on the road in Hartland. For Irene and I this will be the first year in a long time that we won't have any kids in school of any type. What a weird feeling! Time sure has gone by quickly, as I'm sure so many of you can attest to. I hope that you were able to take advantage of the summer months and take some time away and enjoy the wonderful summer we've had here in Michigan.

This summer has been busier than most for us here at TAZ Networks. As documented on the front of our newsletter, we acquired Greyhound Technologies LTD on July 1st. Greyhound was owned by a husband and wife team, Lance and Joanne, much like we are at

TAZ Networks with Irene and myself. Unfortunately, Lance passed away about a year and half ago, and Joanne needed to focus on other things. We are happy to have these new clients join the TAZ Networks family!

If I can do anything personally to make the transition easier for any of you, please do not hesitate to reach out. We have gained some talented staff in this acquisition, and I look forward to working with all of them. Irene and I are thankful for each and every client we have and know that our success is only as good as the people that we have helping you on a daily basis.

*Tavis Patterson
is the President
and founder of
TAZ Networks.*



“TAZ Networks consultants know my company's network and inner workings, which saves me valuable time on the phone. Running our business is what we are good at. That's what we want to focus on, and why we have TAZ Networks handle our IT needs.”

6 Ways Managed IT Benefits Your Business



Can managed IT support lighten your workload and improve your budget? Yes, all of that and more!

Managed IT Benefits for Business Owners:

A trusted business advisor. Just as you rely

1 on your CPA or your attorney for reliable business advice, a managed services provider can provide the same guidance for your IT.

Broader range of expertise. When you hire

2 one person, you hire what that one person knows. When you hire a managed services provider, you hire what every person in that company knows.

Cost savings. A full-service managed IT

3 contract can cost a fraction of hiring expert IT staff, while adding full-time availability, plus emergency after-hours service and holiday coverage.

Managed IT Benefits for IT Managers:

An extra pair of eyes. It never hurts to have

4 another expert on your side, reviewing the network and alerting you to pending issues before they become a problem.

That extra help you wanted. Are you

5 overwhelmed handling your company's IT but don't have the budget to hire another person? A managed network services provider might be able to provide the extra hands you need, within the budget you have.

Flexible services. Maybe your expertise is in desktop

6 support, but you aren't sure if your backups are protecting the company well enough. Some managed services providers handle a specific aspect of network support, while you handle the rest.

Learn more by contacting TAZ Networks today!

Is the Idea of Your In-House Computer Expert Leaving Too Scary to Face?

For employers, the downside of a good economy is more people changing jobs. In hot fields like computer support, some don't even give notice before leaving!

So what happens to your business when your in-house IT expert leaves? It may be a scary thought, but you can be prepared!

Here are six questions you need to ask if you're relying on one individual to take care of your computer network needs:

1. Do you have written documentation for your entire computer network?
2. Do you know where your backup files are stored? Are they stored properly? Can they be restored?
3. Do you have a written plan for restoring your network fast in case of a disaster?
4. Do you know where all your software is stored? Is your licensing virtual or do you have media as well?
5. Do you know what routine maintenance is being done on your network?
6. Do you know how to protect your business from ransomware or other security breach?

If you answered "No" to any of these questions, you owe it to yourself and your business to look into managed services IT support, like our Complete Managed IT Care. Give us a call today!



“Prior to working with TAZ Networks, we had an in-house IT person. But our system had become too complex for one person with limited experience to manage. Eventually, the best course of action was to hire a team of professionals to handle our IT needs.”

We're Growing!

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Growth is a tough process in normal times. Growing during a pandemic is even trickier. We are very excited about this opportunity for our staff and clients, both “legacy” and new.

As we move forward, we will continue to look for opportunities to grow and strengthen our client base. We're also actively recruiting additional staff. Who do you know that would be a great fit for TAZ Networks?



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Greyhound Technologies has joined TAZ Networks!

Two locations to serve you—

- **Clinton Township**
- **Brighton**

TAZ Networks completely manages small business computer networks so you can stop wasting time chasing your “IT guy” and focus on growing your business.

**Schedule an appointment with TAZ Networks today!
Call (810) 355-2280 or email info@taznetworks.com.**